

- BookWorks**
- Book & Product Fulfillment
 - Order Entry & Fulfillment
 - Reporting & Analysis
 - Job Costing
 - Customer Service
 - Royalties & Subsidiary Rights
 - Marketing & Campaign Management
 - A/R & Credit Control
 - e commerce
 - Sales Prospector
 - Publishing Accounting Systems

The Media Services Group, Ltd.

BookWorks

Royalties & Subsidiary Rights

Module

Compute, track and control royalties easily and more efficiently with the BookWorks royalty module. The software includes user definable contracts, multiple breaks, multiple sales channels and sliding scale royalties based on discount levels and author/agent check generation. BookWorks automates the whole process with logic based on list, net per copy basis and an allowance for reserves. Payments can be made at any time with statement generation.

Category	MI	Break	Rate	MI	Break	Rate	MI	Break	Rate	MI	Break	Rate
DM	10000	C	17.00	20000	C	20.00	50000	C	30.00			

The software also includes optional subsidiary rights, including payment terms, receipt information and rights information. Sub rights notifies the user when further advances are due, as well as providing a tickler follow up letter when statements are due. The software is fully integrated with all applicable parts of BookWorks.

Due Date	Amount	Am't Due Author	Am't Due Publisher
11-02-2001	3000.00	1500.00	1500.00
05-01-2001	3000.00	1500.00	1500.00
11-01-2002	9000.00	4500.00	4500.00



Important Royalty and Sub Rights features include:

- Unlimited authors and splits
- User definable, unlimited rules with up to four breaks each
- Royalty accounting on a cash or an accrual basis
- Author copies sent automatically, on receipt of product
- No redundant entry; provides a single contract, regardless of the number of authors
- Full agent handling
- Contracts based on gross, net or per copy sales basis
- Integration with the accounts payable module
- Supports domestic and foreign sales
- Allows for line-by-line editing of statements prior to generation
- Author advances and miscellaneous income tracking
- Thorough auditing checks and tools
- Sub rights income automatically booked to receivables with invoices generated to purchasers
- Automatic sub rights splits between author and publisher
- Comprehensive reporting
- Earnings reports at the product or author level
- 1099s
- On-line ability to look up author summary and detail by book
- Product grouping for royalties
- Payments to third parties

Category	Current Period		Life to Date	Date
	Sales Amt	Royalty Amt		
WGRFDWIDE	0.00	0.00	939.93	80.25
Special Sales	0.00	0.00	0.00	0.00
Total Royalty	0.00	0.00	939.93	80.25

Note: The Royalty amounts shown here do not reflect advances and charges.

